Quarterly Report for Q3 2023

Stock Code: 601231 Abbreviated Name: USI

Convertible Bond Code:113045 Abbreviated Name: USI Convertible Bond

Universal Scientific Industrial (Shanghai) Co., Ltd.

**Quarterly Report for Q3 2023** 

The Board of Directors and directors of the Company hereby assure that the

content set out in the announcement is true, accurate and complete, and free from any

false record, misleading representation or material omission, and are individually and

collectively responsible for the content set out therein.

Note: The English version is summarized from the original Chinese report disclosed on the Shanghai Stock

Exchange. Should there be any discrepancies or misunderstandings between the two versions, the Chinese

version shall prevail.

**Important Notice** 

The Board of Directors, the Board of Supervisors, directors, supervisors and senior management of

the Company hereby assure that the content set out in the annual report is truthful, accurate and

complete and complete, and contains no misrepresentations, misleading statements or material

omissions, and are individually and collectively responsible for the content set out therein.

The Company's legal representative, chief financial officer and the person in charge of the accounting

department (accounting officer) hereby guarantee that the financial statements set out in the quarterly

report are true, accurate and complete.

The third quarter financial statements are unaudited.

I. Key accounting and financial performance indicators

(I) Key Financial Performance Indicators

Unit: yuan Currency: RMB

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Items	Q3 2023	YoY (%)	January – September 2023	YoY (%)
Revenue	16,191,371,617.51	-21.36	43,057,005,790.29	-13.07
Net profits attributable to shareholders of the listed company	625,253,216.58	-42.45	1,392,521,041.91	-35.86
Net profit attributable to shareholders of the listed company after deducting non-recurring gains and losses	580,788,156.35	-46.87	1,274,644,248.18	-41.75
Net cash flows from operating activities	N/A	N/A	4,140,305,333.42	255.18
Basic EPS (yuan per share)	0.29	-40.80	0.64	-36.00
Diluted EPS (yuan per share)	0.28	-41.70	0.63	-34.38
Weighted average return on equity (%)	3.91	Down 3.90 pct.	8.71	Down 6.91 pct.
	30 September 2023	31 De	cember 2022	Change (%)
Total assets	39,987,236,201.94		38,574,464,731.16	3.66
Owners' equity attributable to shareholders of the list company	16,328,911,496.43		15,749,394,179.86	3.68

## (II) Non-recurring profit or loss

	Uı	nit: yuan Currency:	RMB
Items	Q3 2021	January – September 2023	Note
Gains/losses from disposal of non-current assets	2,433,616.44	4,965,859.43	
Government grants recognized in profit or loss (other			
than grants which are closely related to the Company's			
business and are either in fixed amounts or determined	38,489,126.65	72,527,079.72	
under quantitative methods in accordance with the			
national standard)			
Enterprise restructuring expenses, such as employee	0	1 072 297 52	
placement expenses, integration costs, etc	U	-1,972,387.52	
Profit or loss on changes in the fair value of held-for-			
trading financial assets and held-for-trading financial			
liabilities and investment income on disposal of held-for-			
trading financial assets, held-for-trading financial	10,539,559.20	50,471,946.98	
liabilities and available-for-sale financial assets, other			
than those used in the effective hedging activities relating			
to normal operating business			
Other non-operating income or expenses other than the	1,303,991.17	10,335,485.02	
above	1,303,991.17	10,555,485.02	
Less: tax effects	8,300,942.89	18,450,205.59	
Effects attributable to minority interests (After tax)	290.34	984.31	

Explanation on defining a non-recurring gain/loss item listed in Interpretation Pronouncement on Information Disclosure Criteria for Public Companies No. 1 - Non-Recurring Gains/Losses as a recurring gain/loss item

☐ Applicable √Not Applicable

#### (III) Major changes in the Company's key accounting indicators and the reasons

Item	Change (%)	Main reasons
Net profits attributable to shareholders of the listed company_Q3 2023	-42.45	
Net profits attributable to shareholders of the listed company_January – September 2023	-35.86	
Net profits attributable to shareholders of the listed company net of non-recurring gains/losses_Q3 2023	-46.87	Mainly due to the YoY decrease in revenue and
Net profits attributable to shareholders of the listed company net of non-recurring gains/losses_January – September 2023	-41.75	operating profit margin in the current period
Basic EPS_Q3 2023	-40.80	
Basic EPS_January – September 2023	-36.00	
Diluted EPS_Q3 2023	-41.70	
Diluted EPS_January – September 2023	-34.38	
Net cash flows from operating activities_January – September 2023	255.18	Mainly due to the increase in revenue growth in the second half of 2022, which led to an increase in collections in the first half of 2023, as well as a decrease in funds tied up in inventories as a result of strengthened procurement and inventory control in Q3 2023.

#### II. Shareholder Information

(I) Total number of common shareholders and preferred shareholders whose voting rights have been restored by the period-end

Unit: Share

		Total number of preferred	
Total number of common shareholders by	20.222	shareholders whose voting rights	0
the period-end	39,223	have been restored as of the end	0
		of the reporting period	

Sha	reholding of t	op 10 sharehold	lers			
Name of shareholder	Nature of	Shares held	%	Restricted	Pledge, marking or freezing	
Name of snareholder	shareholder	Shares held	70	shares held	Share status	Number
USI Enterprise Limited	Foreign legal person	1,683,749,126	76.27	0	None	0
Hong Kong Securities Clearing Company Ltd.	Foreign legal person	69,211,167	3.13	0	None	0
ASDI ASSISTANCE DIRECTION	Foreign legal person	25,939,972	1.17	1,758,914	Pledged	1,758,914
China Securities Finance Co., Ltd.	State-owned legal person	22,917,636	1.04	0	Unknown	0
ASE (Shanghai) Inc.	Domestic non-state- owned legal person	18,098,476	0.82	0	None	0
Fuguo Enhanced Bond Securities Investment Fund - Industrial and Commercial Bank of China limited	Other information	7,500,299	0.34	0	Unknown	0
Taikang Life Insurance Co., Ltd Traditional - General Insurance Products - 019L - CT001 Shanghai	Other information	6,993,200	0.32	0	Unknown	0
Taikang Life Insurance Co., Ltd Dividends - Personal Dividends - 019L - FH002 Shanghai	Other information	6,583,332	0.30	0	Unknown	0
Taikang Life Insurance Co.,ltd Investment-linked Insurance - Industry Allocation	Other information	4,846,935	0.22	0	Unknown	0
CSI 500 Exchange Traded fund - Agricultural Bank of China	Other information	4,794,500	0.22	0	Unknown	0
Shareholding of top	10 sharehold	ers subject to no	sellin	g restrictions	}	
Name of shareholder	Number of	f tradable shares	not	Type ar	nd number	of shares
ivanic of Shareholder	subject to se	lling restrictions	s held	Type	Nu	mber
USI Enterprise Limited		1,683,74	49,126	RMB ordinary shares	1.	,683,749,126
Hong Kong Securities Clearing Company Ltd.		69,2	11,167	RMB ordinary shares		69,211,167

China Securities Finance Co., Ltd.	22,917,636	RMB ordinary shares	22,917,636	
ASE (Shanghai) Inc.	18,098,476	RMB ordinary shares	18,098,476	
Fuguo Enhanced Bond Securities		RMB		
Investment Fund - Industrial and	7,500,299	ordinary	7,500,299	
Commercial Bank of China limited		shares		
Taikang Life Insurance Co., Ltd		RMB		
Traditional - General Insurance Products -	6,993,200	ordinary	6,993,200	
019L - CT001 Shanghai		shares		
Taikang Life Insurance Co., Ltd		RMB		
Dividends - Personal Dividends - 019L -	6,583,332	ordinary	6,583,332	
FH002 Shanghai		shares		
Taikang Life Insurance Co.,ltd		RMB		
Investment-linked Insurance - Industry	4,846,935	ordinary	4,846,935	
Allocation		shares		
CSI 500 Exchange Traded fund - Agricultural Bank of China	4,794,500	RMB ordinary shares	4,794,500	
All China Bond - Ninety One Global		RMB		
Strategy Fund - Ninety One UK Ltd	4,238,479	ordinary	4,238,479	
RQFII		shares		
Related or concert parties among the	The actual controllers of the Compa	ny are Mr. J	ason C.S. Chang and	
shareholders above	Mr. Richard H.P. Chang, who are but	others and u	altimately control the	
	Company through indirect shareholding by controlling USI Enterprise			
	Limited and ASE (Shanghai) Inc., two of the Company's shareholders.			
	The Company does not know whether there are related relationships			
	and concerted actions among other s	shareholders		
Shareholding by margin trading of the top				
10 shareholders and top 10 shareholders	None			
subject to no selling restrictions				

Note: The Company held 23,717,545 shares on its securities account for buy-back, with a shareholding ratio of 1.07%, which is not included in the list of the top 10 shareholders.

#### III. Other notable issues

Other important information on the Company's operation during the reporting period that investors should pay attention to

√Applicable □Not Applicable

(I) Revenue breakdown by product category in Q3 2023

Unit: RMB 10,000 yuan

Product Category	January – September 2022 (Adjusted)	January – September 2023	Change	YoY
Communication electronics	1,843,705.02	1,479,190.42	-364,514.60	-19.77%
Consumer electronics	1,534,172.90	1,426,072.03	-108,100.87	-7.05%
Industrial products	644,715.78	619,015.95	-25,699.83	-3.99%
Cloud and storage products	528,799.20	347,128.01	-181,671.19	-34.36%
Automotive electronics	337,765.42	359,162.88	21,397.46	6.34%
Medical electronics	15,712.28	25,900.85	10,188.57	64.84%
Other information	48,131.76	49,230.44	1,098.68	2.28%
Total	4,953,002.36	4,305,700.58	-647,301.78	-13.07%

Note: The reason for restatement is the adjustment of product classification in this period.

# (II) Impacts on Q3 2023 earnings of Purchase Price Allocation (PPA) from the acquisition of FAFG and other non-recurring factors

Unit: RMB 10,000 yuan

Item		2022	2022	2023	2023
		Q3	Q1-Q3	Q3	Q1-Q3
	Impacts on operating gross profit	903.54	2,809.44	771.90	2,607.22
PPA	Impacts on operating profit	1,155.59	3,896.12	1,055.32	3,458.95
	Impacts on net profit	896.29	2,957.26	793.75	2,631.92
Additional cost of Huizhou factory	Impacts on operating gross profit	142.01	4,948.11		
and one-time cost of Shenzhen	Impacts on operating profit	1,269.38	7,804.44		193.29
factory relocation	Impacts on net profit	1,108.79	7,030.49		169.99
Provision for the	Impacts on operating gross profit				
impairment of plant	Impacts on operating profit	4,985.23	4,985.23		
	Impacts on net profit	4,354.55	4,354.55		
corporate bonds amo	pense on convertible ortized at market interest ne actual interest payment)	3,370.86	10,022.38	3,508.33	10,433.34

### (III) Guidance for Q4 2023

Revenue in the fourth quarter of 2023 is expected to grow by double digits on a quarter-on-quarter (QoQ) basis and continue to maintain a QoQ growth momentum; the full-year operating profit margin is expected

to be similar to the level in the first three quarters.

## IV. Quarterly financial statements

#### (I) Financial statements

### **Consolidated Balance Sheet**

30 September 2023

Prepared by Universal Scientific Industrial (Shanghai) Co., Ltd.

Presented in RMB yuan, unaudited

	Presented in RMB yuan, unau			
Items	30 September 2023	31 December 2022		
Current Assets:				
Cash and bank balances	9,842,653,812.06	7,695,016,173.40		
Financial assets held for trading	210,273,090.00	271,243,519.53		
Notes receivable	51,716,004.65	45,627,553.57		
Accounts receivable	10,734,286,484.15	11,119,120,760.11		
Prepayments	58,185,596.27	73,390,129.45		
Other receivables	184,036,837.49	137,008,284.72		
Inventory	10,211,769,143.24	10,909,893,675.82		
Non-current assets due within one year	258,315.78	322,815.55		
Other current assets	815,920,974.47	599,581,332.72		
Total Current Assets	32,109,100,258.11	30,851,204,244.87		
Non-current Assets:				
Long-term receivables	12,866,807.45	12,385,894.30		
Long-term equity investments	493,859,667.32	611,007,676.15		
Investments in other equity instruments	48,811,912.16	38,420,782.40		
Other non-current financial assets	202,125,259.70	170,126,278.86		
Investment properties	4,393,984.83	0		
Fixed assets	4,601,209,887.62	4,456,780,136.30		
Construction in progress	478,617,693.17	303,432,536.69		
Right-of-use assets	393,180,557.24	479,869,246.55		
Intangible assets	377,237,275.31	415,104,934.14		
Goodwill	590,734,150.16	576,729,182.74		
Long-term prepaid expenses	186,774,378.89	175,835,331.45		
Deferred tax assets	373,026,178.15	358,956,591.39		
Other non-current assets	115,298,191.83	124,611,895.32		
Total non-current assets	7,878,135,943.83	7,723,260,486.29		
Total assets	39,987,236,201.94	38,574,464,731.16		
Current liabilities:				
Short-term borrowings	5,080,951,564.93	4,499,463,404.21		
Derivative financial liabilities	1,406,181.99	3,118,891.32		

Accounts payable	11,990,508,772.32	11,056,190,855.43
Contract liabilities	345,670,557.73	411,898,442.43
Employee benefits payable	865,922,435.35	1,161,885,093.89
Taxes payable	355,871,780.38	388,090,724.55
Other payables	806,555,764.41	716,932,703.77
Non-current liabilities due within one year	3,492,102,580.14	506,820,025.23
Other current liabilities	2,216,134.51	3,661,569.01
Total current liabilities	22,941,205,771.76	18,748,061,709.84
Non-current liabilities:		
Long-term borrowings	49,569,992.06	59,427,538.88
Bond payable	0	3,243,085,241.27
Lease liabilities	292,898,383.11	381,725,722.17
Long-term payables	24,518,818.98	31,113,295.71
Long-term employee benefits payable	201,768,501.52	199,342,510.02
Provisions	5,441,498.62	7,350,296.14
Deferred income	58,759,735.32	63,195,209.30
Deferred tax liabilities	81,766,409.27	87,631,726.67
Other non-current liabilities	1,950,098.07	3,692,335.61
Total Non-current Liabilities	716,673,436.95	4,076,563,875.77
TOTAL LIABILITIES	23,657,879,208.71	22,824,625,585.61
Owners' equity (or shareholders' equity):		
Paid-in capital (or share capital)	2,207,706,196.00	2,206,864,239.00
Other equity instruments	409,891,541.83	409,897,126.04
Capital reserve	2,249,591,749.95	2,234,529,885.62
Less: Treasury shares	327,082,476.93	351,392,965.86
Other comprehensive income	197,566,179.17	111,850,168.58
Surplus reserve	862,080,832.26	862,080,832.26
Retained profits	10,729,157,474.15	10,275,564,894.22
Total owners' equity attributable to equity holders of	16 228 011 406 42	15 7/0 30/ 170 %
the Company	16,328,911,496.43	15,749,394,179.86
Minority interests	445,496.80	444,965.69
TOTAL SHAREHOLDERS' EQUITY	16,329,356,993.23	15,749,839,145.55
Total liabilities and owners' equity (or	39,987,236,201.94	38,574,464,731.16
shareholders' equity)	37,701,230,201.74	30,377,707,731.10

Legal representative: Jeffrey Chen

Person in charge of accounting: Tan-Yang Liu

Person in charge of the accounting firm: Yuh-Huah Chern

## **Consolidated Income Statement**

January – September 2023

Prepared by Universal Scientific Industrial (Shanghai) Co., Ltd.

Presented in RMB yuan, unaudited

	Presented in RMB yuan, unaudi		
Items	January –	January –	
Items	September 2023	September 2022	
I. Total revenue	43,057,005,790.29	49,530,023,615.30	
Including: Operating revenue	43,057,005,790.29	49,530,023,615.30	
II. Total cost of operations	41,458,090,367.58	47,120,466,011.32	
Less: Costs	38,865,716,325.05	44,427,975,710.47	
Taxes and levies	75,539,491.21	36,517,725.83	
Sales expenses	252,627,381.86	245,880,970.27	
Administrative expenses	875,509,619.59	1,127,198,038.88	
R&D expenses	1,278,782,603.25	1,305,838,596.14	
Financial expenses	109,914,946.62	-22,945,030.27	
Including: Interest expenses	286,398,826.29	161,060,535.90	
Interest income	170,520,515.29	52,718,898.82	
Add: Other income	72,527,079.72	44,071,970.15	
Investment income	76,712,316.51	66,384,082.56	
Including: Income from investments in associates and joint ventures	3,173,134.73	47,399,411.29	
Gains (losses) from changes in fair values	-23,067,234.80	11,609,541.00	
Impairment gains (losses) of credit	-33,225,063.05	-5,867,755.03	
Impairment gains (losses) of assets	-164,782,843.92	-69,109,225.08	
Gains (losses) from disposal of assets	5,641,219.61	7,337,571.89	
III. Operating profit (losses are represented by '-')	1,532,720,896.78	2,463,983,789.47	
Add: Non-operating income	14,423,237.33	22,000,602.89	
Less: Non-operating expenses	4,799,079.55	3,598,525.98	
IV. Total profit (total losses are represented by '-')	1,542,345,054.56	2,482,385,866.38	
Less: Income tax expenses	149,832,282.46	311,329,236.97	
V.Net profit (net losses are represented by '-')	1,392,512,772.10	2,171,056,629.41	
(I) Net profit classified by operating continuity:			
Net profit from continuing operations (net losses are represented by '-')	1,392,512,772.10	2,171,056,629.41	
2. Net profit from discontinued operations (net	0	0	
losses are represented by '-')			
(II) Net profit classified by ownership ascription:			
Net profit attributable to owners of the Company (net losses are represented by '-')	1,392,521,041.91	2,171,043,880.73	
2. Profit or loss attributable to minority shareholders (net losses are represented by '-')	-8,269.81	12,748.68	
VI. Other comprehensive income, net of tax	85,724,811.51	194,681,870.06	
7 1. Other comprehensive meetine, net or tax	05,727,011.51	177,001,070.00	

(I) Other comprehensive income attributable to	85,716,010.59	194,698,927.12
owners of the Company, net of tax		, ,
1. Other comprehensive income that cannot be	22,686,737.67	-35,187,629.54
subsequently reclassified to profit or loss	, ,	33,107,023.31
(1) Changes from re-measurement of defined	0	0
benefit plans	Ü	Ü
(2) Other comprehensive income that cannot be	0	0
transferred into profit or loss under equity method		U
(3) Changes in fair value of investments in other	22 686 737 67	-35,187,629.54
equity instruments	22,686,737.67	-33,167,029.34
2. Other comprehensive income that will be	62 020 272 02	229,886,556.66
reclassified to profit or loss	63,029,272.92	
(1) Other comprehensive income that can be	-12,795,124.92	-43,041,797.57
reclassified to profit or loss under the equity method		
(2) Changes in fair value of other debt investments	0	0
(3) Reclassified financial assets that are credited to	0	0
other comprehensive income	0	0
(4) Credit impairment provision for other debt	0	0
investments	0	0
(5) Reserve for cash flow hedging	0	0
(6) Differences on translation of financial	59,076,215.39	-16,223,763.80
statements denominated in foreign currencies		
(7) Others	16,748,182.45	289,152,118.03
(II) Total comprehensive income attributable to the	8,800.92	-17,057.06
minority shareholders, net of tax		
VII. Total comprehensive income	1,478,237,583.61	2,365,738,499.47
(I) Total comprehensive income attributable to owners	1 479 227 052 50	2 265 742 907 95
of the Company	1,478,237,052.50	2,365,742,807.85
(II) Total comprehensive income attributable to	531.11	4 200 20
minority interests		-4,308.38
VIII. Earnings per share	<u> </u>	
(I) Basic earnings per share	0.64	1.00

Legal representative: Jeffrey Chen

Person in charge of accounting: Tan-Yang Liu

Person in charge of the accounting firm: Yuh-Huah Chern

## **Consolidated Cash Flow Statement**

January – September 2023

Prepared by Universal Scientific Industrial (Shanghai) Co., Ltd.

Presented in RMB yuan, unaudited

Presented in RMB yuan, unau				
Items	January –	January – June		
	September 2023	2022		
I. Cash flows from operating activities:				
Cash receipts from the sale of goods and the rendering of	44 122 600 929 86	48,800,952,144.13		
services	44,122,000,727.00	40,000,732,144.13		
Receipts of tax refunds	416,651,482.40	372,313,892.07		
Other cash receipts relating to operating activities	275,154,607.97	116,822,702.37		
Sub-total of cash inflows from operating activities	44,814,407,020.23	49,290,088,738.57		
Cash payments for goods purchased and services received	36,177,115,215.39	43,848,387,428.70		
Cash payments to and on behalf of employees	3,400,967,668.83	3,340,129,125.84		
Payments of various types of taxes	852,117,070.77	617,680,939.79		
Other cash payments relating to operating activities	243,901,731.82	318,197,742.80		
Sub-total of cash outflows from operating activities	40,674,101,686.81	48,124,395,237.13		
Net cash flows from operating activities	4,140,305,333.42	1,165,693,501.44		
II. Cash flows from investing activities:				
Cash receipts from disposals and recovery of investments	7,771,223,640.94	3,879,575,656.99		
Cash receipts from investment income	94,377,507.19	102,532,872.14		
Net cash receipts from disposals of fixed assets, intangible	12.065.776.02	20 405 077 17		
assets and other long-term assets	43,965,776.83	38,485,076.16		
Sub-total of cash inflows from investing activities	7,909,566,924.96	4,020,593,605.29		
Cash payments to acquire or construct fixed assets, intangible	1 179 526 672 05	1 250 427 204 02		
assets and other long-term assets	1,178,536,672.95	1,259,437,394.92		
Cash payments to acquire investments	7,649,914,917.89	3,983,280,691.22		
Sub-total of cash outflows from investing activities	8,828,451,590.84	5,242,718,086.14		
Net cash flow from investment activities	-918,884,665.88	-1,222,124,480.85		
III. Cash flows from financing activities:				
Cash receipts from capital contributions	10,449,033.87	33,234,887.20		
Cash receipts from borrowings	12,759,870,988.77	14,452,733,591.93		
Other cash receipts relating to financing activities	21,253,842.25	4,577,394.98		
Sub-total of cash inflows from financing activities	12,791,573,864.89	14,490,545,874.11		
Cash repayments of borrowings	12,608,088,097.82	13,407,841,522.95		
Cash payments for distribution of dividends or profits or	1 104 021 050 04	(12.070.625.00		
settlement of interest expenses	1,104,021,050.84	612,878,635.80		
Other cash payments relating to financing activities	134,047,516.63	242,134,322.84		
Sub-total of cash outflows from financing activities	13,846,156,665.29	14,262,854,481.59		
Net cash flow from financing activities	-1,054,582,800.40	227,691,392.52		

IV. Effect of foreign exchange rate changes on cash and cash equivalents	-15,788,676.58	243,911,913.55
V. Net Increase (decrease) in cash and cash equivalents	2,151,049,190.56	415,172,326.66
Add: Opening Balance of Cash and Cash Equivalents	7,678,044,104.00	6,018,193,116.59
VI. Closing balance of cash and cash equivalents	9,829,093,294.56	6,433,365,443.25

Legal representative: Jeffrey Chen

Person in charge of accounting: Tan-Yang Liu

Person in charge of the accounting firm: Yuh-Huah Chern

It is hereby announced.

Board of Directors of Universal Scientific Industrial (Shanghai) Co., Ltd.

October 24, 2023